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REPLY TO: Tampa

23 October 1997

VIA FEDERAL EXPRESS

**Tony Buckley, Attorney
Office of the General Counsel
Federal Election Commission
999 "E" Street, N.W.
Washington, D.C. 20463**

**Re: MUR 4434 - Subpoena to Produce
Documents and Order Written Answers**

Dear Tony:

Please find enclosed Sharpe's Response to Subpoena to Produce Documents and Order to Submit Written Answers in the above-referenced FEC matter. Please contact me if you require further information, or if you have any questions and/or comments.

Sincerely,


Christopher M. Kise

**CMK/jmo
Enclosures
cc: Mark Sharpe**

BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of

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MUR 4434

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**SHARPE'S RESPONSE TO SUBPOENA TO PRODUCE
DOCUMENTS AND ORDER TO SUBMIT WRITTEN ANSWERS**

Mark Sharpe ("Sharpe") hereby submits the following Response to the Federal Election Commission Subpoena to Produce Documents and Order to Submit Written Answers (the "Subpoena") in connection with MUR 4434.

I. Preliminary Statement.

In an effort to fully comply with the Subpoena, Sharpe has been and will continue to investigate the facts and circumstances relative to the subject matters raised in that Subpoena. The following Response is based on Sharpe's current knowledge and best recollection as of the date hereof, and is given without prejudice to Sharpe's right to produce or provide any subsequently discovered information. Sharpe has had difficulty in responding to the Subpoena since the subject matter raised therein relates to events which took place over a three to four year period as part of literally hundreds of meetings Sharpe had with various supporters during the campaigns. As such, it is extremely difficult, if not impossible, for Sharpe to recall exact details about any particular meeting or series of meetings. Additionally, there is a dearth of written records relating to the subject matter raised in the Subpoena. The campaign staff consisted primarily of volunteers, most of whom had little if any experience in maintaining detailed records of meetings between Sharpe and others. To the extent any such records either have been or will be located, Sharpe will provide same to the FEC. Sharpe remains willing to cooperate with the FEC and to fulfill any and all obligations imposed on him by the Subpoena.

II. Specific Responses.

A. Meetings during the 1994 campaign.

1. **Date:** approximately Spring 1994
Location: Cheval Country Club, Tampa, Florida
Topics: General introduction to Joseph Kadow. Sharpe, or more likely, a member of the campaign staff, had

contacted Kadow to arrange an introduction as part of Sharpe's effort to meet with community leaders. There was a general discussion of the 1992 campaign, as well as the current, 1994 campaign. Sharpe expressed his opinion that he could defeat Sam Gibbons. Sharpe repeated his mantra that it was important to raise financial support to counter what would certainly be Gibbons million dollar effort. Sharpe expressed interest in having the individual support of Kadow, Chris Sullivan and Bob Basham. Kadow was interested but non-committal at this point. Following the meeting, Sharpe likely spoke with Missy Shorey (campaign manager/fundraiser), as would have been his usual practice. Shorey would then ensure appropriate follow-up with the potential contributor. Sharpe may also have spoken with Ronnie Sheppard (scheduler) and Jon Coley (campaign director).

2. Date: early September 1994

Location: Joe Kadow's office (perhaps a conference room)

Topics: More specific discussions relating to financial support. Kadow indicated the campaign could expect support from the Outback PAC. Kadow also indicated his willingness to provide personal support. As he did with all business leaders in the community, Sharpe asked Kadow about his willingness to contact other potential contributors on behalf of the campaign. Kadow indicated he would do so. Sharpe told Kadow to contact Missy Shorey with names of contributors or potential contributors. Kadow also stated that Chris Sullivan and Bob Basham were willing to provide their individual support to the campaign. Kadow mentioned the possibility of either Sullivan or Basham hosting a campaign fundraiser at his home. Sharpe told Kadow to discuss the fundraiser with Missy Shorey. At one point, Sullivan entered the meeting briefly to greet Sharpe. Sullivan indicated his personal support for the campaign. Sullivan departed within two to three (2-3) minutes.

3. **Date:** September 17, 1994
Location: home of Bob Basham, Tampa, Florida
Topics: Part of a campaign fundraiser held at the Basham home. Kadow, Chris Sullivan and Bob Basham were present. Sharpe had intermittent contact with them throughout the course of the event but does not recall any substantive discussion.
4. **Date:** Late October, 1994
Location: Marriott Hotel, Tampa, Florida
Topics: Strategy meeting with campaign contributors and Finance Committee members. Kadow, a member of the Finance Committee, was present. Also present were Jon Coley and Rick Fontaine (Treasurer). New TV ads were viewed and discussed. Also discussed were Finance Committee plans to raise additional funds to buy TV and radio airtime.
5. **Date:** October 1994
Location: Kadow office, Tampa, Florida
Topics: Sharpe visited Kadow to pick up campaign contribution checks Kadow had received. Sharpe would often personally visit campaign contributors and/or Finance Committee members when picking up contributions in an effort to express gratitude for the support.
6. **Date:** Various times during 1994 campaign
Location: Various locations (campaign headquarters, Kadow office, telephone, restaurants, etc.)
Topics: Sharpe would speak with Kadow as part of the general campaign effort to keep all contributors and Finance Committee members apprised of developments and strategy. Among the topics were general fund raising progress, yard signs strategy, media (TV/radio) strategy, debates, and public speaking events. Kadow would often visit the campaign headquarters and speak with Sharpe, Jon Coley, Missy Shorey, and Sharpe's mother (the

receptionist) about the campaign. Kadow, like many Finance Committee members, had a personal interest and active role in the campaign. Kadow was very active and volunteered a great deal of his personal time to the campaign as both a Finance Committee member and an advisor. Sharpe would often speak with Kadow at night outside the campaign headquarters, in the parking lot, since the campaign office was noisy and hectic. Kadow would often have his young daughter in the car with him. Again, various campaign topics were discussed.

B. Meetings during the 1996 Campaign.


During the 1996 campaign, Sharpe initiated telephone contact with Kadow and Chris Sullivan. No commitments were made. Sharpe thereafter met with Kadow once or twice at his office. Again however, no commitments were made. Kadow may also have attended several general fundraising meetings during the campaign. However, Sharpe has no specific recollection of his attendance or of any conversations with Kadow at those meetings.

C. Reference materials.

Sharpe 1994 daily schedule from campaign. Sharpe has fifty one (51) pages in his possession which have been provided as part of his response to the Subpoena, and are attached hereto as Exhibit A.

Two (2) items from that schedule deserve mention. The schedule indicates Sharpe met with Basham and Kadow at their office on September 22, 1994. However, while the meeting may have been scheduled, Sharpe does not recall that this meeting ever took place. Also, the schedule indicates Sharpe met with Kadow and Leroy Selmon, a former Tampa Bay Buccaneer and NFL Hall of Fame member who is active in the community, at

Kadow's office on October 31, 1994. Again however, while such a meeting may have been scheduled, Sharpe does not recall that this meeting ever took place. These types of errors in the printed schedule were not uncommon during the campaign. Many events and meetings were scheduled which, for one reason or another, were either cancelled or Sharpe was unable to attend.



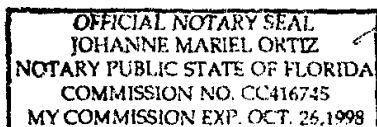
MARK SHARPE, Respondent

STATE OF FLORIDA)
)
COUNTY OF HILLSBOROUGH)

This day personally appeared before me, the undersigned authority, **MARK SHARPE**, who, after being duly sworn, states under oath that he signed the foregoing Response to Subpoena and that the responses are true and correct to the best of his knowledge and belief.

Given under my hand and seal this 23rd day of October, 1997.

(SEAL)





Notary Public - State of Florida

My Commission Expires: 10/26/98