PATTON BOGGS LLP
ATTORNEYS AT LAW

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2550 M Street, NW
Washington, DC 20037-1350
202-457-6000

Facsimile 202-457-6315
www pattonboggs com

June 17, 2004

Benjamin L Ginsberg
Glenn M Willard
(202) 457-6405
bginsberg@pattonboggs com

24 04 4 48 5280

COURIER

Mr. Laurence H. Norton
General Counsel
Federal Election Commission
999 E Street, N.W.
Washington, D.C. 20463

RECEIVED
FEDERAL ELECTION
COMMISSION
OFFICE OF GENERAL
COUNSEL
2004 JUN 18 A 10:09

Re: MURs 5112 and 5383

Dear Mr. Norton:

Attached is the Respondents *Federer for Congress Committee's* and Thomas M. Busken's response to the General Counsel's Probable Cause Brief.

Sincerely,

Benjamin L. Ginsberg
Glenn M. Willard

Attachments

BEFORE THE FEDERAL ELECTION COMMISSION

Federer for Congress Committee and Thomas M. Busken, as treasurer	}	MURs 5112 and 5383

Brief in Reply to the General Counsel's Probable Cause Brief

On behalf of Respondents *Federer for Congress Committee* ("the Committee") and Thomas M. Busken, as treasurer, we reply to the General Counsel's ("GC") Brief recommending that the Commission find probable cause to believe that Respondents violated 2 U.S.C. § 441b and 434(b). Respondents flatly reject the GC's conclusion that *Federer for Congress* received a prohibited corporate advance from AM & PM, Inc. or otherwise received a corporate contribution from Amerisearch, Inc.

1. The so-called "advance" by AM & PM, Inc. was nothing more than a campaign manager/vendor paying for campaign materials in the ordinary course of his business that were subsequently billed to, and paid for by, the campaign.

11 C.F.R. § 116.3(b) provides that an incorporated vendor in its capacity as a commercial vendor may extend credit to a candidate or political committee provided that the credit is extended in the ordinary course of the corporation's business and the terms are substantially similar to extensions of credit to non-political debtors that are of similar risk and size of obligation. In this case, the campaign manager and commercial vendor were the same person and entity for a short time in 1999 and he (through his company) extended credit to *Federer for Congress* in the ordinary course of his business.

Mr. Bill Federer was introduced to Mr. Paul Matteucci near the end of his 1998 campaign for a seat in the United States House of Representatives. He came highly recommended as a knowledgeable and experienced campaign consultant and he helped Mr. Federer's campaign for a

seat in Congress during the last few weeks before the 1998 general election. Federer Aff. ¶1. When he ran for the same seat in 2000, Mr. Federer employed Paul Matteucci as his campaign manager from approximately June 9 to September 9, 1999. Id. ¶2. Mr. Mateucci represented to Mr. Federer that in the ordinary course of his management of a campaign, he (through his company, AM & PM, Inc.) would negotiate with, and/or purchase from outside vendors, campaign materials and services, apart from those materials and services that he could provide directly. Id. ¶3. AM & PM, Inc. would then bill the campaign committees for its expenses, whether for the materials and services it provided directly or for those that were purchased from outside vendors. Id. This method of operation, he told Mr. Federer, enabled him to focus his attention on raising funds and campaigning while Mr. Mateucci took care of the logistics of running the campaign. Id. ¶4. Mr. Federer accepted Mr. Mateucci's representations as the ordinary manner in which he managed campaigns. Id.

During the three-month period in which Paul Matteucci managed the *Federer for Congress* campaign, AM & PM, Inc. designed the *Federer for Congress* logo, obtained yard signs, bumper stickers, letterhead and envelopes, thank you notes, shirts, stickers, books, business cards, buttons, contribution reply envelopes, office supplies, cellular and office telephones, telephone service, long distance charges, postage, use of a copier, copy paper, copier toner, use of computers, software, printers, printer toner, rental of office space, utilities, paid office staff, campaign workers, temporary labor, marketing expenses, lunches, transportation costs, internet services and Web site work. Id. ¶5.

AM & PM, Inc. negotiated, and contracted directly, with vendors for the above-mentioned services few exceptions and paid for them directly before billing the campaign. Id. ¶6. In fact, during the three-month period in which Paul Matteucci managed the *Federer for Congress* campaign, the campaign made disbursements of $37,774.04 to AM & PM, Inc., 78 percent of the total

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$48,498.47 in disbursements made to outside vendors during this time period. Of the remaining $10,559.44 in disbursements paid directly by the campaign during the time that Paul Matteucci managed the campaign, $76.97 was for a Southwestern Bell phone bill (an account set up before Paul Matteucci was campaign manager), $1,875 paid off a debt to Jim Tabor, the campaign's treasurer in 1998 (who the campaign would have been expected to pay directly), $665 was for establishing a system to accept credit card contributions (which the credit card vendor required the campaign to pay directly), and the remainder, $7,942.44, went to a company (Intaglio Creative Services) whose owner was a friend of Paul Matteucci's, who arranged that the campaign would pay this vendor directly. Id. ¶7.

As campaign manager, Paul Matteucci also suggested distributing as campaign promotional material copies of a quotations book Mr. Federer had compiled, *America's God and Country*. Because he did not want to give the erroneous impression that he was personally benefiting from *Federer for Congress'* purchase of the book, Paul Matteucci advised Mr. Federer (and he accepted his representation) that AM & PM, Inc.'s purchase of the printing of this book directly from the printer, Dickinson Press, and subsequent sale of the books to *Federer for Congress* would be a permissible manner to avoid the false impression that Mr. Federer was personally benefiting from the campaign's purchase of the book. Id. ¶7.

The facts, therefore, make clear that *Federer for Congress'* used a campaign manager/vendor whose ordinary course of business involved negotiating with and purchasing directly from vendors for campaign materials and services. The book order was no exception. This is not altogether unlike a candidate committee using the services of a media buying firm to negotiate with, and purchase advertising time from, television and radio stations, and then subsequently paying the media buying firm for its services, including the time purchased. This type of transaction is not considered a prohibited corporate contribution to a candidate committee. Rather, it's the usual

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manner in which a committee does business with a vendor of that nature. Likewise, when a candidate committee's campaign manager/vendor negotiates and purchases a variety of campaign services and materials, including the printing of books for distribution as a candidate promotional item, this is not a prohibited corporate contribution.

Moreover, the Mr. Federer cannot be faulted for taking steps to avoid the appearance that he was using campaign contributions to profit personally. As the Commission is quite aware, the constitutional justifications of campaign finance restrictions rest in large part on the avoidance of the appearance of corruption. Had the public received the false impression that *Federer for Congress* was a vehicle to enrich Mr. Federer, this would have only fed the cynicism continually espoused by the campaign finance "reform" community that election campaigns are seed beds of corruption.

2. Amerisearch, Inc.'s joint purchase with *Federer for Congress* of the add-on order was not something of value given to the Committee because Amerisearch, Inc. benefited more from the joint purchase than did *Federer for Congress*.

Just as a Federal PAC involved in a list exchange agreement of equal value does not receive something of value for purposes of the FECA's contribution limits, AO 2002-14 (Libertarian National Committee, Inc.), so also when a Federal PAC is involved in a joint purchase with another entity in which both receive a volume discount of equal value from which neither would otherwise benefit apart from the joint purchase, no contribution to the Federal PAC takes place.
In this instance, Amerisearch, Inc. received more than a benefit of equal value from the joint purchase and this resulted from several factors.

Initially, the net benefit to AM & PM, Inc. from the add-on order standing alone, apart from the factors mentioned below, was only $744 as both entities received a mutual benefit from the joint purchase that would not have otherwise accrued to either. Brian Van Geest Aff. ¶ 8, attached hereto. Amerisearch, Inc.'s benefit from the volume discount was $8,889.00 Id. ¶5. AM & PM, Inc.'s benefit was $9,633.00, id. ¶7., a difference of $744.

Secondly Paul Matteucci mistakenly paid Dickinson Press $12,180 (the incorrect amount) for Amerisearch, Inc.'s (the wrong entity's) portion of the add-on order, listed on the original July 20, 1999 Quote #71502B, Federer Aff. Attachment A, which Mr. Federer did not edit or sign. Paul Matteucci invoiced *Federer for Congress* $11,491 because that was the actual cost of AM & PM's Inc.'s portion of the adjusted add-on order. Federer Aff. Attachment B and VanGeest Aff, attached hereto. Consequently, no portion of AM & PM's portion of the add-on order remains unrefunded. Amerisearch, Inc. benefited from Paul Matteucci's $689.00 mistake because AM & PM, Inc. paid $689.00 of Amerisearch, Inc.'s share of the invoice. Id. ¶9.

Also, unanticipated additional copies of the books were printed, *i.e.*, a print overrun, of the Perfect Bound Edition (282) and Perfect Casebound with Gilded Edges (109). This overrun was a result of AM & PM, Inc.'s order, which was itemized in Dickinson Press, Inc. Invoice #I001508, Federer Aff. Attachment C, and they were delivered to, and taken possession of, by Amerisearch, Inc. at no charge, a net gain to Amerisearch, Inc. of $1,068.30 (282 x $1.9430 + 109 x $4.7740). Id. ¶10.

In addition, books costing at least $3,059.00 and paid for by *Federer for Congress* were transferred to and taken possession of by Amerisearch, Inc. Id. ¶11. At least 37 boxes (16 books per case) of the Perfect Bound, which cost $1.9430 per book, and 25 cases (16 books per case) of the Perfect Casebound with gilded edges, which cost $4.7740 per book, were not used by the campaign due to negative political attacks on the book and its use by the campaign. Id. These books were moved within the warehouse and eventually became part of Amerisearch, Inc.'s inventory, resulting in a net benefit to Amerisearch, Inc. from the add-on order. Id.

Finally, the General Counsel's Brief at 7 states that the "Committee, therefore, should have included a proportionate share of the $2,769 in related costs." However Dickinson Press's usual and normal charge for printing a book does not include additional charges to tear down and re-strip

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film ($2,991.00 + $176.08 + $19.55). Id. ¶12. These unusual charges listed it its invoice are attributable to the original order alone. Id. Federer Affidavit Attachment D contains copies of all Dickinson Press quotes from March 15, 1999 to March 29, 2004, which indicate that only one order, #24740, had additional charges to correct pages with typographical and grammatical *erratum*. Consequently, the usual and normal costs for the add-on order did not include $698 in a "proportionate share of related costs".

The above-mentioned factors clearly demonstrate that *Federer for Congress* did not receive a $1,525.00 contribution from Amerisearch, Inc. To the contrary, Amerisearch, Inc. was the net beneficiary by at least $4,816.00.

3. The Committee concedes that the purpose of some of its disbursements were inadequately described.

The Committee's volunteer treasurers failed to grasp the level of precision required in describing disbursements. Nonetheless, all reports have been adequately amended and the public suffered no harm during the interim.

For the aforementioned reasons, the Commission should not find probable cause to believe that *Federer for Congress* violated 2 U.S.C. §§ 441b(a) and 434(b).

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BEFORE THE FEDERAL ELECTION COMMISSION

Federer for Congress Committee and Thomas M. Busken, as treasurer	}	**MURs 5112 and 5383**

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FEDERAL ELECTION
COMMISSION
OFFICE OF GENERAL
COUNSEL

2004 JUN 18 P 5: 0

AFFIDAVIT OF BRIAN VAN GEEST

I, Brian Van Geest, hereby swear that the following information is based on my personal knowledge, that I am competent to testify, and that it is both true and correct:

1. I am an account representative for Dickinson Press, which published *America's God and Country*, and was employed by Dickinson Press during the relevant times at issue in the above-referenced matter.

2. Regarding Dickinson Press Quote #71502B, dated July 20, 1999, the cost of 1,000 copies of Perfect Bound was $1,943.00. The cost of 2,000 copies of Perfect Casebound gilded was $9,548.00 for a combined cost of $11,491, paid by AM & PM, Inc. The cost of 3,000 copies Perfect Casebound was $9,135.00, paid by Amerisearch, Inc.

3. There was no benefit to AM & PM, Inc. from this order being listed as an "add-on" to the earlier Dickinson Press Quote #24720C as 30 days had elapsed and the price per pound weight of paper had increased, necessitating a recalculation of costs.

4. Regarding Dickinson Press Quote #71502B, dated July 20, 1999, if Amerisearch, Inc.'s order of 3,000 copies of Perfect Casebound were published independent of AM & PM, Inc.'s order of 1,000 copies of Perfect Bound and 2,000 copies of Perfect Casebound gilded, the cost to Amerisearch, Inc. would have been $18,024.00.

5. Amerisearch, Inc., therefore received a benefit of $8,889.00 as a result of ordering together with AM & PM, Inc.'s purchase.

6. If AM & PM, Inc.'s order were published independent from Amerisearch, Inc.'s order, the cost to AM & PM, Inc. would have been $21,124.00.

7. AM & PM, Inc., therefore, received a benefit of $9,633.00 as a result of ordering together with Amerisearch Inc.'s order.

8. AM & PM, Inc., therefore received a net benefit of $744 from combining its order with Amerisearch, Inc.

Brian VanGeest

Signed and sworn to before me this 12th day of June, 2004.

NOTARY PUBLIC
My commission expires:

WILLIAM E. KROMBEEN
Notary Public, Kent County, MI
My Commission Expires 3/7/05

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2004 JUN 18 P 4: 15

BEFORE THE FEDERAL ELECTION COMMISSION

Federer for Congress Committee and
Thomas M. Busken, as treasurer

MURs 5112 and 5383

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FEDERAL ELECTION
COMMISSION
OFFICE OF GENERAL
COUNSEL

2004 JUN 18 P 5: 01

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AFFIDAVIT OF WILLIAM J. FEDERER

I, William J. Federer, hereby swear that the following information is based on my personal knowledge, that I am competent to testify, and that it is both true and correct:

1. The *Federer for Congress Committee* was my authorized campaign committee during the relevant events in the above-mentioned matter.

2. I was introduced to Mr Paul Matteucci near the end of my 1998 campaign for a seat in the United States House of Representatives. He came highly recommended as a knowledgeable and experienced campaign consultant and he helped me with my campaign during the last few weeks before the 1998 general election.

3. When I ran for the same seat in 2000, I employed Paul Matteucci as my campaign manager from approximately June 9 to September 9, 1999. He represented to me that in the ordinary course of his management of a campaign, he (through his company, AM & PM, Inc.) would negotiate with, and/or purchase from outside vendors, campaign materials and services, apart from those materials and services that he could provide directly. AM & PM, Inc. would then bill the campaign committees for its expenses, whether for the materials and services it provided directly or for those that were purchased from outside vendors.

4. This method of operation, he told me, enabled me to focus my attention on raising funds and campaigning while he took care of the logistics of running the campaign. I accepted his representations as the ordinary manner in which he managed campaigns.

5. During the time period in which Paul Matteucci managed the *Federer for Congress* campaign, AM & PM, Inc. designed the *Federer for Congress* logo, and obtained yard signs, bumper stickers, letterhead and envelopes, thank you notes, shirts, stickers, books, business cards, buttons, contribution reply envelopes, office supplies, cellular and office telephones, telephone service, long distance charges, postage, use of a copier, copy paper, copier toner, use of computers, software, printers, printer toner, rental of office space, utilities, paid office staff, campaign

workers, temporary labor, marketing expenses, lunches, transportation costs, internet services and Web site work.

6. AM & PM, Inc. negotiated, and contracted directly, with vendors for the above-mentioned services with few exceptions and paid for them directly before billing the campaign.

7. Of the $10,559.44 in disbursements paid directly by the campaign during the time that Paul Matteucci managed the campaign, $76.97 was for a Southwestern Bell phone bill (an account set up before Paul Matteucci was campaign manager), $1,875 paid off a debt to Jim Tabor, the campaign's treasurer in 1998 (who the campaign would have been expected to pay directly), $665 was for establishing a system to accept credit card contributions (which the credit card vendor required the campaign to pay directly), and the remainder, $7,942.44, went to a company (Intaglio Creative Services) whose owner was a friend of Paul Matteucci's, who arranged that the campaign would pay this vendor directly.

8. As campaign manager, Paul Matteucci also suggested distributing as campaign promotional material copies of a book I had compiled, *America's God and Country*. Because I did not want to give the erroneous impression that I was personally benefiting from *Federer for Congress*' purchase of the books, Paul Matteucci advised me (and I accepted his representation) that AM & PM, Inc.'s purchase of the printing of this book directly from the printer, Dickinson Press, and subsequent sale of the books to *Federer for Congress* would be a permissible manner to avoid the false impression that I was personally benefiting from the campaign's purchase of the book.

9. Paul Matteucci mistakenly paid Dickinson Press $12,180 (the incorrect amount) for Amerisearch, Inc.'s (the wrong entity's) portion of the add-on order, listed on the original July 20, 1999 Quote #71502B, **Attachment A** (a true and correct copy attached hereto), which I did not edit or sign. Paul Matteucci invoiced *Federer for Congress* $11,491 because that was the actual cost of AM & PM's Inc.'s portion of the adjusted add-on order. **Attachment B** (a true and correct copy attached hereto). Consequently, no portion of AM & PM's portion of the add-on order remains unrefunded Amerisearch, Inc. benefited from Paul Matteucci's $689.00 mistake because AM & PM, Inc. paid $689.00 of Amerisearch, Inc.'s share of the invoice.

10. Unanticipated additional copies were printed, *i.e.*, a print overrun, of the Perfect Bound Edition (282) and Perfect Casebound with Gilded Edges (109). These were a result of AM & PM, Inc.'s order, which was itemized in Dickinson Press, Inc. Invoice #I001508, **Attachment C** (a true and correct copy attached hereto), and they were delivered to, and taken possession of, by Amerisearch, Inc. at no charge, a net gain to Amerisearch, Inc. of $1,068.30 (282 x $1.9430 + 109 x $4.7740).

11. In addition, books costing at least $3,059 and paid for by *Federer for Congress* were transferred to and taken possession of by Amerisearch, Inc. At least 37 boxes (16 books per case) of the Perfect Bound, which cost $1.9430 per book, and 25 cases (16 books per case) of the Perfect Casebound with gilded edges, which cost $4.7740 per book, were not used by the campaign due

to negative political attacks on the book and its use by the campaign. These books were moved within the warehouse and eventually became part of Amerisearch, Inc.'s inventory, resulting in a net benefit to Amerisearch, Inc. from the add-on order.

12. Dickinson Press's usual and normal charge for printing a book does not include additional charges to tear down and re-strip film. These unusual charges ($2,991.00 + $176.08 + $19.55) listed in its invoice are attributable to the original order alone. **Attachment D** (a true and correct copy attached hereto) contains true and correct copies of all Dickinson Press quotes from March 15, 1999 to March 29, 2004, which indicate that only one order, #24740, had additional charges to correct pages with typographical and grammatical *erratum*.

William J. Federer

Signed and sworn to before me this 17th day of June, 2004.

Linda S. Riley
NOTARY PUBLIC
My commission expires: 12-03-2005

LINDA S. RILEY
Notary Public - Notary Seal
STATE OF MISSOURI
Jefferson County
My Commission Expires: Dec. 3, 2005

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QUOTATION

Dickinson Press Inc.

July 20, 1999

Dickinson Press Quote #715026

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

Quantity	- 1,000 copies Perfect Bound; 2,000 copies Perfect Casebound with Gilded edges; 4,000 copies Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound, Perfect Casebound with 80 lb. white Endsheets, gilded edges, head & foot bands
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S Casebound- Kivar 7 over .080 pt Binder's board Jacket- 100 lb. Enamel
Ink	- Text- 1 color (black) 2 sides Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine
Copy	- Text & Cover- DPI to tear down and restrip film furnished by Amerisearch, 60 pages of corrections, Logo change on spine (Perfect Bound, Caseside, Jacket)
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

ATTACHMENT A

Prices:

1,000 copies Perfect Bound	$ 1,943.00
2,000 copies Perfect Casebound with Gilded edges	$ 9,548.00
4,000 copies Perfect Casebound	$12,180.00

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester
Vice President, Sales & Marketing

BW/rz

Accepted By: _____

Title: _____

Date: _____

QUOTATION

Dickinson Press Inc.

July 20, 1999

Dickinson Press Quote #715028

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

Quantity	- 1,000 copies Perfect Bound; 2,000 copies Perfect Casebound with Gilded edges; 4,000 copies Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound, Perfect Casebound with 80 lb. white Endsheets, gilded edges, head & foot bands
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S Casebound- Kevar 7 over .080 pt Binder's board Jacket- 100 lb. Enamel
Ink	- Text- 1 color (black) 2 sides Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine
Copy	- Text & Cover- DPI to tear down and restrip film furnished by Amerisearch, 50 pages of corrections, Logo change on spine (Perfect Bound, Caseside, Jacket)
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids MI 49512 616-957-[illegible] Fax: 616-957-1261
This Offer Is Governed By The [illegible] And Conditions On The Reverse Side.

ATTACHMENT B

Aerisearch
July 20, 1999
Quote #71502B
Page 2

Prices:

1,000 copies Perfect Bound	$ 1,943.00	$11,491.00
2,000 copies Perfect Casebound	$ 9,548.00	
~~4,000~~ copies Perfect Casebound 3,000	~~$12,180.00~~ 9 135.00	

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester
Vice President, Sales & Marketing

BW/rz

Accepted By: William J. Federer

Title: Pres

Date: 7/25/99

1 paper cover
2 Hardbound

8/21/99
Colored Dry
8-3 weeks more

1 P paper
3 Hardbound
2 Gilded

24.04.408.5295

Dickinson Press Inc.

5100 33rd St., S.E., Grand Rapids, MI 49512
616-957-5100 FAX 616-957-1261

INVOICE NUMBER: I001508
PAGE. 1
DATE: 10/30/99
SALESPERSON: Gary Nyenhuis

SOLD TO:
Amerisearch
657 Blair
Lewisville,TX 75057

REMIT TO → DICKINSON PRESS INC.
C/O HNB
P.O. BOX 9322
WYOMING, MI 49509-0322

JOB NUMBER	PURCHASE ORDER NUMBER	COL.	PPD.	DATE SHIPPED	SHIP VIA	TERMS
18748	God & Country			10-29-99	Holland	NET 30 DAYS

DESCRIPTION	QUANTITY	U/M	UNIT PRICE	EXTENDED PRICE
merica's God & Country				
erfect Bound Edition	2000	EA	3.4680	6936.0
dd'l Copies	2282	EA	1.9430	4433.9
erfect Casebound Edition	2000	EA	6.5020	13004.0
dd'l Copies	3528	EA	3.0450	10742.7
erfect Casebound with Gilded Edge	2109	EA	4.7740	10068.3
rep Work	1	EA	2991.0000	2991.0
dd'l for changes after bluelines	1	EA	176.0800	176.0
redit for casebound book	1	EA	1400.0000	1400.0
**********				
ederal Express Charges $19.55				
reight Charges per attached packing slips 982.08				
**********				
ote: We have rec'd a prepayment of $48,126.00				

Continued

SALES AMOUNT	
SALES TAX	
FREIGHT	
TOTAL	

CUSTOMER COPY

ATTACHMENT C

Dickinson Press Inc.
5100 33rd St., S.E., Grand Rapids, MI 49512
616-957-5100 FAX 616-957-1261

E NUMBER: I001508
PAGE: 2
DATE: 10/30/99
SALESPERSON: Gary Nyenhuis

SOLD TO:
Amerisearch
657 Blair
Lewisville,TX 75057

REMIT TO → DICKINSON PRESS INC.
C/O HNB
P.O. BOX 9322
WYOMING, MI 49509-0322

DB NUMBER	PURCHASE ORDER NUMBER	COL.	PPD.	DATE SHIPPED	SHIP VIA	TERMS
18748	God & Country			10-29-99	Holland	NET 30 DAYS

DESCRIPTION	QUANTITY	U/M	UNIT PRICE	EXTENDED PRICE
Settlement Discount : Cash in Advance Discount Date 10/31/99 Discount % .00%	Discount Value .00			

SALES AMOUNT	46952.14
SALES TAX	.00
FREIGHT	1001.63
TOTAL	47953.77

CUSTOMER COPY

24.04.408.2525

QUOTATION

Dickinson Press Inc.

March 15, 1999

Dickinson Press Quote #24740

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO> 63129

RE: America's God & Country

Specifications:

Quantity	- 5,000 ocpies as 1,500 Perfect Bound; 3,500 Perfect Casebound
Number of Pages	- 864 pages plus endsheets on perfect Casebound plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound; Perfect Casebound with 80 lb. White endsheets
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S Caseboubnd- Kivar 7 over .080 pt. Binder's Boards Jacket- 100 lb. enamel
Ink	- Text- 1 color (black) 2 sides Cover- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss of front cover & spine
Copy	- Text & Cover- Negatives in Dickinson Press' Files with written permission from Maggie Kinney at Fame Publishing
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

ATTACHMENT D

24.04.4006.5298

March 15, 1999
Quote #24740
Page 2

Prices:

5000 copies as:

3,500 Perfect Casebound	$17,024 or $4.864 each
1,500 perfect Bound	$ 6,096 or $4.064 each

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester
Vice President, Sales & Marketing

BW/rz

Accepted By: _____

Title: _____

Date: _____

24.04.4089.5255

QUOTATION

Dickinson Press Inc.

April 13, 1999

Dickinson Press Quote #24740A

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO> 63129

RE: America's God & Country

Specifications:

Quantity	- 5,000 ocpies as 1,500 Perfect Bound; 3,500 Perfect Casebound
Number of Pages	- 864 pages plus endsheets on perfect Casebound plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound; Perfect Casebound with 80 lb. White endsheets
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S Caseboubnd- Kivar 7 over .080 pt. Binder's Boards Jacket- 100 lb. enamel
Ink	- Text- 1 color (black) 2 sides Cover- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss of front cover & spine
Copy	- Text & Cover- Negatives in Dickinson Press' Files with written permission from Maggie Kinney at Fame Publishing or DPI to tear down and restrip film furnished by Amerisearch
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24.04.408.5300

24.04.4089.5391

Prices:

5000 copies as:

3,500 Perfect Casebound	$17,024 or $4.864 each
1,500 perfect Bound	$ 6,096 or $4.064 each

Any changes that need to be made to film in our file will be charged additional.

Add'l to tear down and restrip Amerisearch film: $2,376.00

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester
Vice President, Sales & Marketing

BW/rz

Accepted By: _____

Title: _____

Date: _____

QUOTATION

Dickinson Press Inc.

May 27, 1999

Dickinson Press Quote #24740B

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God & Country

Specifications:

Quantity	2,000 copies
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S
Ink	Text- 1 color (black) 2 sides Cover- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate
Copy	- Text & Cover- DPI to tear down and restrip film furnished by Amerisearch
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24.04.408.5302

Amerisearch
May 27, 1999
Quote #24740B
Page 2

Prices:

	2,000 copies	2,200 copies max
Plate, print, bind	$11,646 or $5.825	$11,959 or $5.436
Prep	$ 2,376 or $1.188	$ 2,376 or $1.080
TOTAL	$14,022 or $7.013	$14,335 or $6.516

Any changes that need to be made to film in our file will be charged additional.

Add'l to tear down and restrip Amerisearch film: $2,376.00

Prices quoted above are based on the current paper prices: If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Bob Worcester
Vice President, Sales & Marketing

BW/kjh

Accepted By: [signature]

Title: President

Date: 5-28-99

24.04.408.5303

Call Tom

QUOTATION

Dickinson Press Inc.

Blue Line next week July 15

June 16, 1999

Dickinson Press Quote #24740C

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

Aug 1st
Copy Aug (DVD)

RE: America's God & Country

Specifications:

Quantity	- 4,000 copies as 2,000 copies Perfect Casebound and 2,000 copies Perfect Bound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound, Perfect Casebound with 80 lb. white endsheets
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S Casebound- Kivar 7 over .080 pt Binder's board Jacket- 100 lb. Enamel
Ink	- Text- 1 color (black) 2 sides Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine
Copy	- Text & Cover- DPI to tear down and restrip film furnished by Amerisearch, 60 pages of corrections, Logo change on spine (Perfect Bound, Caseside, Jacket)
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24.04.408.5304

Prices:

4,000 copies as:

2,000 copies Perfect Bound	$ 6,936 or $3.468 each
Add'l 1,000's Perfect Bound	$ 1,670 or $1.670 each
2,000 copies Perfect Casebound	$13,004 or $6.502 each
Add'l 1,000's Perfect Casebound	$ 2,680 or $2.680 each

Any changes that need to be made to film in our file will be charged additional.

Add'l to tear down and re-strip Amerisearch film: $2,991.00

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob RZ

Bob Worcester
Vice President, Sales & Marketing

BW/kjh

Accepted By: _____

Title: _____

Date: _____

James Swihart
Brian Van Geest

24.04.4038.5305

QUOTATION

Dickinson Press Inc.

July 15, 1999

Dickinson Press Quote #71502

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO> 63129

RE: ~~America's God & Country (Add on to Job #18748)~~

Specifications:

Quantity	- 1,000 copies Perfect Bound; 2,000 copies Perfect Casebound with Gilded edges
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound; Perfect Casebound with 80 lb. White Endsheets,gilded edges, head & foot bands
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S Caseboubnd- Kivar 7 over .080 pt. Binder's Boards Jacket- 100 lb. enamel
Ink	- Text- 1 color (black) 2 sides Cover & Jacket- 4 colors (process0 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate
Copy	- Text & Cover- DPI to tear down and restrip film furnished by Amerisearch. 60 pages of corrections, Logo change on spine (Perfect Bound, Caseside, Jacket)
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24.04.408.5506

Prices:

1,000 copies Perfect Bound	$1,943.00
2,000 copies Perfect Casebound	$9,548.00

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob rz

Bob Worcester
Vice President, Sales & Marketing

BW/rz

Accepted By: _____

Title: _____

Date: _____

24-04-4089-5507

QUOTATION

Dickinson Press Inc.

July 16, 1999

Dickinson Press Quote #71502A

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

Quantity	- 5,000 copies Perfect Bound; 2,000 copies Perfect Casebound with Gilded edges
Number of Pages	- 4864pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound, Perfect Casebound with 80 lb. white Endsheets, gilded edges, head & foot bands
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S Casebound- Kivar 7 over .080 pt Binder's board Jacket- 100 lb. Enamel
Ink	- Text- 1 color (black) 2 sides Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine
Copy	- Text & Cover- DPI to tear down and restrip film furnished by Amerisearch, 60 pages of corrections, Logo change on spine (Perfect Bound, Caseside, Jacket)
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24-04-4489-5308

Prices:

5,000 copies Perfect Bound	$9,715.00
2,000 copies Perfect Casebound	$9,548.00

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob RZ

Bob Worcester
Vice President, Sales & Marketing

BW/rz

Accepted By: _____

Title: _____

Date: _____

24.04.4088.5309

QUOTATION

Dickinson Press Inc.

July 20, 1999

Dickinson Press Quote #715028

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

Quantity	- 1,000 copies Perfect Bound; 2,000 copies Perfect Casebound with Gilded edges; 4,000 copies Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound, Perfect Casebound with 80 lb. white Endsheets, gilded edges, head & foot bands
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S Casebound- Kivar 7 over .080 pt Binder's board Jacket- 100 lb. Enamel
Ink	- Text- 1 color (black) 2 sides Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine
Copy	- Text & Cover- DPI to tear down and restrip film furnished by Amerisearch, 60 pages of corrections, Logo change on spine (Perfect Bound, Caseside, Jacket)
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24.04.408.5310

Prices:

1,000 copies Perfect Bound	$ 1,943.00
2,000 copies Perfect Casebound with Gilded edges	$ 9,548.00
4,000 copies Perfect Casebound	$12,180.00

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester
Vice President, Sales & Marketing

BW/rs

Accepted By: _____

Title: _____

Date: _____

24-04-4066-5311

QUOTATION

Dickinson Press Inc.

July 20, 1999

Dickinson Press Quote #71502B

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

Quantity	- 1,000 copies Perfect Bound; 2,000 copies Perfect Casebound with Gilded edges; 4,000 copies Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound, Perfect Casebound with 80 lb. white Endsheets, gilded edges, head & foot bands
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S Casebound- Kivar 7 over .080 pt Binder's board Jacket- 100 lb. Enamel
Ink	- Text- 1 color (black) 2 sides Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine
Copy	- Text & Cover- DPI to tear down and restrip film furnished by Amerisearch, 50 pages of corrections, Logo change on spine (Perfect Bound, Caseside, Jacket)
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids MI 49512 616-957-[illegible] Fax: 616-957-1261
This Offer Is Governed By The [illegible] And Conditions On The Reverse Side.

24 .04 .408 .5312

24.04.4086.5313

Aerisearch
July 20, 1999
Quote #71502B
Page 2

Prices:

1,000 copies Perfect Bound	$ 1,943.00	$11,491.00
2,000 copies Perfect Casebound	$ 9,548.00	
~~4,000~~ copies Perfect Casebound 3,000	~~$12,180.00~~ 9135.00	

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester
Vice President, Sales & Marketing

BW/rz

Accepted By: William J. Federer

Title: Pres

Date: 7/25/99

1 paper doc
2 Hard bind

8/21/99
Called Dan
80-3 weeks more

1 P paper
3 Hard bin
2 Gilded

QUOTATION

Dickinson Press Inc.

July 21, 2000

Dickinson Press Quote #B71404

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and County - reprint

Specifications:

Quantity	- 6,000 copies as: 3,000 copies Perfect Bound 3,000 copies Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 ⅜" x 8 ⅜" (text the same for both versions)
Binding	- Perfect Bound Perfect Casebound with 80 lb. white endsheets, gilded edges, head & foot bands
Paper	- Text- 40 lb. white offset PB Cover- 10 pt. C1S PCB Caseside- Kivar 7 over .080 binder's board PCB Jacket- 100 lb. enamel
Ink	- Text- 1 color (black) 2 sides PB Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate PCB Caseside- Gold foil stamp on spine
Copy	- Text, Covers, Jackets & Dies- Negatives and dies in Amerisearch files
Proofs	- None
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261

This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24 . 04 . 4086 . 53 14

RE: America's God and Country - con't

Prices:

6,000 copies as:

3,000 copies Perfect Bound	$10,758 or $3.586 each
3,000 copies Perfect Casebound	$19,659 or $6.552 each

Any changes necessary to be made to film in your possession will be charged additional.

Prices quoted above are based on running both Perfect Bound and Perfect Casebound at the same time.

Perfect Bound only:	3,000 copies	$14,769 or $4.923 each
	5,000 copies	$18,570 or $3.714 each
	10,000 copies	$28,070 or $2.807 each

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI

Sincerely,

DICKINSON PRESS INC.

Bob

Bob Worcester
Vice President, Sales & Marketing

BW/rz

Accepted By: _____

Title: _____

Date: _____

24 . 04 . 4488 . 5515

QUOTATION

Dickinson Press Inc.

September 12, 2000

Dickinson Press Quote #B71404A

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and County - reprint

Specifications:

Quantity	- 13,000 copies as: 10,000 copies Perfect Bound 3,000 copies Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 ½" x 8 ½" (text the same for both versions)
Binding	- Perfect Bound Perfect Casebound with 80 lb. white endsheets, head & foot bands (no gilded edges)
Paper	- Text- 40 lb. white offset PB Cover- 10 pt. C1S PCB Caseside- Kivar 7 over .080 binder's board PCB Jacket- 130 lb. enamel
Ink	- Text- 1 color (black) 2 sides PB Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate PCB Caseside- Gold foil stamp on spine
Copy	- Text, Covers, Jackets & Dies- Negatives and dies in Amerisearch files
Proofs	- None
Packing	- Bulk pack in cartons

5100 33rd Street, S.E Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24-04-408-5317

September 12, 2000
Quote #B71404A
Page 2

RE: America's God and Country - Con't

Prices:

13,000 copies as:

10,000 copies Perfect Bound	$27,300 or $2.730 each
3,000 copies Perfect Casebound	$12,885 or $4.295 each

Any changes necessary to be made to film in your possession will be charged additional.

Prices quoted above are based on running both Perfect Bound and Perfect Casebound at the same time.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI

Sincerely,

DICKINSON PRESS INC.

Bob Worcester
Vice President, Sales & Marketing

BW/rz

Accepted By. Bill Federer

Title: Pres. Americanists

Date: 10-1-00

QUOTATION

Dickinson Press Inc.

May 16, 2001

Dickinson Press Quote #B051403

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and County - reprint

Specifications:

Quantity	- 50,000 copies
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound
Paper	- Text- 40 lb. white offset Cover- 10 pt. C1S
Ink	- Text- 1 color (black) 2 sides Cover- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate plus embossing on front cover & spine
Copy	- Text & Covers- Negatives in DPI files
Proofs	- None
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24 . 04 . 40 . 15 . 18

May 16, 2001
Quote #B051403
Page 2

RE: America's God and Country - con't

Prices:

50,000 copies $99,850 or $1.997 each

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA
F.O.B. Grand Rapids, MI

Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Bob Worcester #3
Vice President, Sales & Marketing

BW/rz

Accepted By: _____

Title: _____

Date: _____

24-04-4086-5319

QUOTATION

Dickinson Press Inc.

October 24, 2001

Dickinson Press Quote #B102202

Bill Federer
Ame Research
134 Southview Dr.
St. Louis, MO 63129

RE: America's God & Country - reprint

Specifications:

Quantity	- 8,000 copies as: 3,000 copies Perfect Bound 5,000 copies Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 ½" x 8 ½" (text the same for both versions)
Binding	- Perfect Bound Perfect Casebound with 80 lb. white endsheets, head & foot bands (no gilded edges)
Paper	- Text- 40 lb. white offset PB Cover- 10 pt. C1S PCB Caseside- Kivar 7 over .080 binder's board PCB Jacket- 100 lb. enamel
Ink	- Text- 1 color (black) 2 sides PB Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate PCB Caseside- Gold foil stamp on spine
Copy	- Text, Covers, Jackets & Dies- Negatives and dies in DPI files
Proofs	- None
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24.04.408.5320

October 24, 2001
Quote #B102200
Page 2

RE: America's Gold & Country - reprint - con't

Prices:

8,000 total copies as:
[illegible]000 copies Perfect Casebound $20,840 or $4.168 each
[illegible]000 copies Perfect Bound $11,331 or $3.777 each.

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on running both Perfect Bound & Perfect Casebound at the same time.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order

Terms: Cash in advance
F.O.B. Grand Rapids, MI (Freight Collect)

DICKINSON PRESS INC.

Bert

Bert Messelink
Manager of Sales
bert.messelink@dickinsonpress.com

BM/rz

Accepted By:_____

Title:_____

Date:_____

24-04-408-5321

QUOTATION

Dickinson Press Inc.

January 2, 2002

Dickinson Press Quote #BI02202A

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God & Country - reprint

Specifications:

Quantity	- 8,000 copies as: 3,000 copies Perfect Bound 5,000 copies Perfect Casebound or 5,000 copies Perfect Bound 3,000 copies Perfect Casebound or 4,000 copies Perfect Bound 4,000 copies Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 ⅜" x 8 ⅜" (text the same for both versions)
Binding	- Perfect Bound Perfect Casebound with 80 lb. white endsheets, head & foot bands (no gilded edges)
Paper	- Text- 40 lb. white offset PB Cover- 10 pt. C1S PCB Caseside- Kivar 7 over .080 binder's board PCB Jacket- 100 lb. enamel
Ink	- Text- 1 color (black) 2 sides PB Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate PCB Caseside- Gold foil stamp on spine
Copy	- Text, Covers, Jackets & Dies- Negatives and dies in DPI files
Proofs	- None
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24.04.408.5322

RE: America's God & Country - reprint - con't

Prices:

8,000 total copies as:

5,000 copies Perfect Casebound	$20,840 or $4.168 each
3,000 copies Perfect Bound	$11,331 or $3.777 each

8,000 total copies as:

3,000 copies Perfect Casebound	$15,135 or $5.045 each
5,000 copies Perfect Bound	$15,315 or $3.063 each

8,000 total copies as:

4,000 copies Perfect Casebound	$17,988 or $4.497 each
4,000 copies Perfect Bound	$13,324 or $3.331 each

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on running both Perfect Bound & Perfect Casebound at the same time.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: Cash in advance
F.O.B. Grand Rapids, MI (Freight Collect)

DICKINSON PRESS INC.

Bert Messelink
Manager of Sales
bert.messelink@dickinsonpress.com

BM/rz

Accepted By:_____

Title:_____

Date:_____

24 "04 "4036 "5325

QUOTATION

Dickinson Press Inc.

July 29, 2002

Dickinson Press Quote #B072602

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and Country - reprint

Specifications:

Quantity	- 2,000; 3,000; 4,000; 5,000; 6,000 copies
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound
Paper	- Text- 40 lb. White offset Cover- 10 pt. C1S
Ink	- Text- 1 color (black) 2 sides Cover- 4 colors (process) 1 sides plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate plus embossing on front cover & spine
Copy	- Text & Covers- Negatives in DPI files
Proofs	- None
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24.04.406.5324

24.04.408.5325

Amerisearch
July 29, 2002
Quote #B072602
Page 2

RE: America's God and Country

Prices:

	Press run	Possible 10% over run
2,000 copies	$13,150 or $6.575 each	$ 376 or $1.880 each
3,000 copies	$14,970 or $4.990 each	$ 564 or $1.880 each
4,000 copies	$16,828 or $4.207 each	$ 752 or $1.880 each
5,000 copies	$18,685 or $3.737 each	$ 940 or $1.880 each
6,000 copies	$20,538 or $3.423 each	$1,128 or $1.880 each

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: 2% 10 days, net 30
F.O.B. Grand Rapids, MI (Freight Collect)

DICKINSON PRESS INC.

Les Hulst

Les Hulst
President

LH/rz

Accepted By:

Title:

Date: _____ _____ _____

QUOTATION

Dickinson Press Inc.

October 14, 2002

Dickinson Press Quote #B101106

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and Country - reprint

Specifications:

Quantity	- 7,500 copies as: 5,000 Perfect Bound 2,500 Perfect Casebound 10,000 copies as: 6,000 Perfect Bound 4,000 Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8" (text the same for both versions)
Binding	- Perfect Bound Perfect Casebound with 80 lb. white endsheets, head & foot bands (no gilded edges)
Paper	- Text- 40 lb. white offset PB Cover- 10 pt. C1S PCB Caseside- Kivar 7 over .080 binder's board PCB Jacket- 100 lb. Enamel
Ink	- Text- 1 color (black) 2 sides PB Cover & PCB Jacket- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate PCB Caseside- Gold foil stamp on spine
Copy	- Text, Covers, Jackets & Dies- Negatives in Amerisearch files
Proofs	- None
Packing	- Bulk pack in cartons

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
This Offer Is Governed By The Terms And Conditions On The Reverse Side.

24.04.408.5326

Amerisearch
October 14, 2002
Quote #B101106
Page 2

RE: America's God & Country

Prices:

10,000 copies as:	Press run	Possible 10% over run
6,000 Perfect Bound	$17,340 or $2.890 ea.	$1,122 or $1.871 ea.
4,000 Perfect Casebound	$16,824 or $4.206 ea.	$1,125 or $2.813 ea.

7,500 copies as:	Press run	Possible 10% over run
5,000 Perfect Bound	$15,470 or $3.094 ea.	$936 or $1.871 ea.
2,500 Perfect Casebound	$12,605 or $5.042 ea.	$703 or $2.813 ea.

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on running both Perfect Bound and Perfect Casebound at the same time.

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined
F.O.B. Grand Rapids, MI freight prepaid, bill customer

DICKINSON PRESS INC.

Gary Nyenhuis

Gary Nyenhuis
Sales Representative

GN/rz

Accepted By:

Title:

Date: _____

24.04.408.5327

QUOTATION

Dickinson Press Inc.

January 16, 2003

Dickinson Press Quote #B101106A

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and Country - reprint

Specifications:

Quantity	- 7,500 copies as:	5,000 Perfect Bound
		2,500 Perfect Casebound
	10,000 copies as:	6,000 Perfect Bound
		4,000 Perfect Casebound
	11,500 copies as:	8,000 Perfect bound
		3,500 Perfect Casebound
Number of Pages	- 864 pages plus cover	
Trim Size	- 5 3/8" x 8 3/8" (text the same for both versions)	
Binding	- Perfect Bound Perfect Casebound with 80 lb. white endsheets, head & foot bands (no gilded edges)	
Paper	- Text- 40 lb. white offset PB Cover- 10 pt. C1S PCB Caseside- Kivar 7 over .080 binder's board PCB Jacket- 100 lb. Enamel	
Ink	- Text- 1 color (black) 2 sides PB Cover & PCB Jacket- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate PCB Caseside- Gold foil stamp on spine	
Copy	- Text, Covers, Jackets & Dies- Negatives in Amerisearch files	
Proofs	- None	
Packing	- Bulk pack in cartons	

5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261
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24.04.408.5328

Amerisearch
January 16, 2003
Quote #B101106A
Page 2

RE: America's God & Country

Prices:

10,000 copies as:	Press run	Possible 10% over run
6,000 Perfect Bound	$17,340 or $2.890 ea.	$1,122 or $1.871 ea.
4,000 Perfect Casebound	$16,824 or $4.206 ea.	$1,125 or $2.813 ea.

7,500 copies as:	Press run	Possible 10% over run
5,000 Perfect Bound	$15,470 or $3.094 ea.	$936 or $1.871 ea.
2,500 Perfect Casebound	$12,605 or $5.042 ea.	$703 or $2.813 ea.

11,500 copies as:	Press run	Possible 10% over run
8,000 Perfect Bound	$21,080 or $2.635 ea.	$1,497 or $1.871 ea.
3,500 Perfect Casebound	$15,414 or $4.404 ea.	$ 985 or $2.813 ea.

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on running both Perfect Bound and Perfect Casebound at the same time.

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined
F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKINSON PRESS INC.

Terry Musclow

Terry Musclow
Sales Representative
terry.musclow@dickinsonpress.com

TM/rz

Accepted By:

Title:

Date: _____

214 04 408 5529

QUOTATION

Dickinson Press Inc.

July 22, 2003

Dickinson Press Quote #8072107

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and Country - reprint

Specifications:

Quantity	- 5,000; 7,500; 10,000 copies
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound
Paper	- Text- 40 lb. white offset Cover- 10 pt. C1S
Ink	- Text- 1 color (black) 2 sides Cover- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate and embossing
Copy	- Text & Cover- Negatives in DPI files
Proofs	- None
Packing	- Bulk pack in cartons

5100 33rd Street, SE, Grand Rapids, MI 49512-2062 616-957-5100 Fax 616-957-1261
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24.04.408.5330

Amerisearch
July 22, 2003
Quote #B072107
Page 2

RE: America's God & Country

Prices:

	Press Run	Possible 10% over run
5,000 copies	$18,685 or $3.737 each	$19,620 or $3.924 each
7,500 copies	$23,370 or $3.116 each	$24,780 or $3.304 each
10,000 copies	$28,060 or $2.806 each	$29,930 or $2.993 each

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined
F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKINSON PRESS INC.

Terry Musclow

Terry Musclow
Sales Representative
terry.musclow@dickinsonpress.com

TM/rz

Accepted By:

Title:

Date: _____

24.04.408.5551

QUOTATION

Dickinson Press Inc.

December 5, 2003

Dickinson Press Quote #B120503

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and Country - reprint

Specifications:

Quantity	- 20,000 copies; Option 1,000 or 2,000 Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound
Paper	- Text- 40 lb. white offset Cover- 10 pt. C1S
Ink	- Text- 1 color (black) 2 sides Cover- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate and embossing
Copy	- Text & Cover- Negatives in DPI files
Packing	- Bulk pack in cartons

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24 . 04 . 408 . 3332

Amerisearch
December 5, 2003
Quote #B120503
Page 2

RE: America's God & Country

Prices:

20,000 copies $46,800 or $2.340 each

Any changes that need to be made to film in our files will be charged additional.

Add'l. for Perfect Casebound version to run at the same time as Perfect Bound edition: 1,000 copies $5,216 or $5.216 each
2,000 copies $8,086 or $4.043 each

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined
F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKINSON PRESS INC.

Terry Musclow
Sales Representative
terry.musclow@dickinsonpress.com

TM/rz

Accepted By:

Title:

Date: _____

24 . 04 . 408 . 553

QUOTATION

Dickinson Press Inc.

December 10, 2003

Dickinson Press Quote #B120503A

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and Country - reprint

Specifications:

Quantity	- 20,000; 30,000 copies; Option 1,000 or 2,000 Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound
Paper	- Text- 40 lb. white offset Cover- 10 pt. C1S
Ink	- Text- 1 color (black) 2 sides Cover- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate and embossing
Copy	- Text & Cover- Negatives in DPI files
Packing	- Bulk pack in cartons

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www.dickinsonpress.com
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24.04.408.5334

RE: America's God & Country

Prices:

20,000 copies	$46,800 or $2.340 each
30,000 copies	$65,550 or $2.185 each

Any changes that need to be made to film in our files will be charged additional.

Add'l for Perfect Casebound version to run at the same time as Perfect Bound edition:

1,000 copies	$5,216 or $5.216 each
2,000 copies	$8,086 or $4.043 each

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined
F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKINSON PRESS INC.

Terry Musclow
Sales Representative
terry.musclow@dickinsonpress.com

TM/rz

Accepted By:

Title:

Date: _____

24.04.408.5555

QUOTATION

Dickinson Press Inc.

March 29, 2004

Dickinson Press Quote #B032904

Bill Federer
Amerisearch
4346 Southview Dr.
St. Louis, MO 63129

RE: America's God and Country - reprint

Specifications:

Quantity	- 25,000 copies; Option for 4,000 Perfect Casebound
Number of Pages	- 864 pages plus cover
Trim Size	- 5 3/8" x 8 3/8"
Binding	- Perfect Bound
Paper	- Text- 40 lb. white offset Cover- 10 pt. C1S
Ink	- Text- 1 color (black) 2 sides Cover- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate and embossing
Copy	- Text & Cover- Negatives in DPI files
Packing	- Bulk pack in cartons

5100 33rd Street, SE, Grand Rapids, MI 49512-2062 616-957-5100 Fax 616-957-1261
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24.04.408.5336

Amerisearch
March 29, 2004
Quote #B032904
Page 2

RE: America's God & Country

Prices:

25,000 copies $58,150 or $2.326 each

Any changes that need to be made to film in our files will be charged additional.

Add'l for Perfect Casebound version to run at the same time as Perfect Bound edition: 4,000 copies $14,128 or $3.532 each

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined
F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKINSON PRESS INC.

Terry

Terry Musclow
Sales Representative
terry.musclow@dickinsonpress.com

TM/rz

Accepted By:

Title:

Date: _____

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24-04-408-5337